



European Association of Surface Heating and Cooling

Head Office: c/o Walter Hilfiker Seestrasse 40 CH-8802 Kilchberg
T +41 44 715 27 60 F +41 44 715 27 50 e-mail: info@eu-ray.com

CH-8802 Kilchberg, Sep 18th 2009

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MINUTES

OF THE ORDINARY GENERAL MEETING, June 29th 2009

Date: Monday, June 29th 2009
Place: Grand Hotel Dino, Bavono-Stresa, Italy
Time: 9:00 to 1 p.m. first part
1:45 – 3:30 p.m. sec. part (Business Agenda)

List of Those present:

MASTER SYSTEM / FAR	Mr. Claudio Zanella (President)
ALB Systemas	Mr. Jordi Latorre
EUROTHERM	Mr. Christian Pezzeri
EUROTHERM	Mr. Michele Botton
HAKA.GERODUR AG	Mr. René Bässler
HENCO Industries n.v.	Mr. Dirk Hendrickx
INDUSTRIAL BLANSOL	Mr. Ignacio Santiago
MASTER SYSTEM / FAR	Mr. Alberto Allesina
MASTER SYSTEM	Mr. Stefano Penacchini
SFF* (CH)	Mr. Walter Hilfiker
RDZ	Mr. Tabban Samir
RDZ	Mr. Luca Marin
REHAU	Mr. Klaus-Paul Koch
RETTIG ICC	Mr. Johan Struyf
Rossato Group	Mr. Cristian Rossato
Rossato Group	Mrs. Cinzia Trivigno
UHMA**/OSMA/Wavin (GB)	Mr. Rex Ingram
Uponor CE-Austria	Mr. Reinhold Scheuchl
Uponor North	Mr. Petri Laalo
Wavin BV	Mr. Gert Jan van Lieshout
Guests: Winkler Technik	Mr. Wolfram Winkler
Winkler Technik	Mr. Anatol Stein

*) SSF = SCHWEIZERISCHER FACHVERBAND FLÄCHEN-HEIZUNG UND -KÜHLUNG
(Swiss Association of Surface Heating and Cooling)

**) UHMA = UNDERFLOOR HEATING MANUFACTURERS' ASSOCIATION

Apologies:

TOBLER SYSTEM AG	Mr. Edgar Ballmer
UPONOR Central Europe	Mr. Werner Frieling
UHMA	Mr. Brian Sensecall
Polytherm Espanola	Mr. Miguel Lopez

Business Office:

Legal Chamber of W. Hilfiker

Walter Hilfiker

Presidency:

Chairman

Mr. Claudio Zanella, MASTER / FAR

Minutes:

General Manager

Walter Hilfiker

Agenda

- A Welcome
 - B Italian market
 - C European market
 - D Study EN-eu-ray2005 by Rex Ingram
 - E Press release by Rex Ingram
 - F Business agenda (afternoon)
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- 1. Agenda
 - 2. New members
 - 3. Recording the minutes, vote count
 - 4. Minutes of the General Meeting on June 8th 2008
 - 5. 2008 Annual report
 - 6. Working Group report
 - 7. Financial
 - 7.1. Annual accounts 2007
 - 7.2. Budget 2008/Membership fees
 - 7.3. Audit report
 - 8. Election
 - 8.1. Election of the Executive Board
 - 8.2. Election of the President
 - 8.3. Election of the Marketing Leader
 - 8.4. Election of the Technical Leader
 - 8.5. Election of the Auditor
 - 8.6. Election of the General Manager
 - 9 General Assembly 2010
 - 10 Miscellaneous, suggestions and any questions by the members

General Part (Special Matters) – not part of minutes (9 – 12 a.m.)		
A	Welcome by Mr. Claudio Zanella Mr. Zanella welcomes the members on the lake of Lago Maggiore.	Chairman
B	Italian market Mr. Zanella gives an overview of the development of the Italian market. According to the world financial the building situation is cooling down for about 5 to 10%.	Rubin Diez
C	European market In general 2008 is stagnating in some countries and shrinking in others. It is a serious situation and we do not know whether 2010 brings the up going market again.	All WH
D	EN-eu-ray Study RS and RI explain what was handled on marketing meeting on Sunday afternoon. See Workgroup report	Rex Ingram/ Reinhold Scheuchl

Business Meeting

General Meeting, Business Agenda (1:30 – 3:30 p.m.)		
1.	Agenda No objection to the Agenda.	
2.	Membership upgrade New member: Polytherm Espanola Loss of membership ACOME	
3.	Recording the minutes, vote count Minutes is established by WH. No vote-tellers would be appointed. If there was a need for votes to be counted for any piece of business, vote-tellers would be appointed at the time	
4.	Minute of the General Meeting on June 8th 2008 The Minutes were unanimously approved as they stood.	
5.	2008 Annual report of the Chairman The President made an overview of the activity in 2008. The activity was very much attached to the finishing of EN-eu-ray study. Also the conflict in EN standards 1264 and 15377 was observed. For learning to use spreadsheet of EN-eu-ray study a course was given in October 23 rd to 25 th in Padova. Board was meeting twice. The annual report was accepted.	
6.	Working Group report Rex Ingram now information must go out. But press release must be worked out by working group. The study cannot be published as it is. Reinhold Scheuchl explains that the fully report can now be sold to companies and to national associations. Company can make internal use only. National association can use the study for convincing national authorities in getting better support or advantage in directives in using surface heating and cooling systems. The prize for the whole study is 6000 EUR. 3 step strategy: First step: One page information. Why we made the study, and that more information will be available. A more detailed short text or the study itself for 6000 euros The text of text one is will cover 4 texts for different target groups. Target group worked out by: Plumbers Claudio Zanella – René Bässler Engineers/architects Klaus-Paul Koch – Michele Buttoni Investors Reihold Scheuchl – Johan Struyf End user/home owners Petri Laali – Gert Jan Van Lieshout	Rex Ingram Reinhold Scheuchl

	<p>Rex Ingram is sending the key information as basic of all information by beginning of September</p> <p>The text for the different target groups must be ready for next working group meeting. The next marketing group meeting is September 21st/22nd in Amsterdam. Gert Jan Van Lieshout will give me contact address for hotel and meeting room.</p> <p>Second step Condensed press release for professional news papers. Focus of advantage of surface heating and cooling, which are more efficient than any other heating or cooling systems. This text must be translated.</p> <p>Third step The full version study for 6000 euros.</p> <p>The full version study can be bought by</p> <ul style="list-style-type: none"> - companies or - national associations <p>National association who likes to convince national authorities for better conditions for surface heating and cooling systems, Rex recommend the assistance of Prof. B. Olesen or Prof. M. De Carli. They are willing to help.</p> <p>The ASHRE Report of Prof. B. W. Olesen can help for this resumption.</p> <p>For this action a short description of eu-ray will be needed. This text also is worked out by Rex Ingram for beginning September.</p> <p>The project manager is Rex Ingram</p> <p>Reinhold Scheuchl remains that:</p> <ul style="list-style-type: none"> - no company is allowed to publish the whole study - all information of the Workgroup must kept confidential as long the final decision of the workgroup on September 2009. 	<p>Rex Ingram</p> <p>C. Zanella K-P. Koch R. Scheuchl P. Laali</p> <p>Rex Ingram</p> <p>Rex Ingram</p> <p>Rex Ingram</p> <p>Rex Ingram</p> <p>Reinhold Scheuchl</p>
7.	<p>Financial 7.1. Annual account, 7.2. budget and 7.3. Audit</p> <p>The financial report is rejected. Account and budget must be sent out by mail, when ready. Rex Ingram will Trust company for controlling finance. The Board will review the details and cash flow.</p>	

9.	<p>Elections</p> <p>8.1. Election of the Board: All members of the Board are confirmed</p> <ul style="list-style-type: none"> - Claudio Zanella, President - Reinhold Scheuchl, Vice President - Rex Ingram, Vice President - René-G. Bässler, Vice-President - Petri Laalo - Gert Lars Van Lieshout - Walter Hilfiker <p>8.2. Election of the President - Claudio Zanella is confirmed President</p> <p>8.3. Election of the Marketing Leader - Reinhold Scheuchl is confirmed</p> <p>Marketing Group:</p> <ul style="list-style-type: none"> - Mr. René-G. Bässler HAKA GERODUR - Mr. Gert Jan van Lieshout WAVIN - Mr. Michele Bottini EUROTHERM <p>8.4. Election of the Technical Leader - Rex Ingram is confirmed</p> <p>Technical Group:</p> <table border="0"> <tr> <td>Petri Laalo</td> <td>UPONOR (left)</td> </tr> <tr> <td>Samir Tabban</td> <td>RDZ</td> </tr> <tr> <td>Joachim Plate</td> <td>BvF</td> </tr> <tr> <td>Ruben Dièz</td> <td>ALB</td> </tr> <tr> <td>Claudio Zanela</td> <td>MA.S.TER</td> </tr> </table> <p>8.5. Election of the Auditor As Mr. Ballmer is resigning as Auditor Mr. Rex Ingram repeat that we should have a Swiss Trust company for controlling. It must be somebody knowing Swiss law. This decision is accepted. W. Hilfiker will inform when he can propose a Trust company.</p> <p>8.6. Election of the General Manager W. Hilfiker is confirmed as general manger.</p> <p>No objection to any one of election.</p>	Petri Laalo	UPONOR (left)	Samir Tabban	RDZ	Joachim Plate	BvF	Ruben Dièz	ALB	Claudio Zanela	MA.S.TER	
Petri Laalo	UPONOR (left)											
Samir Tabban	RDZ											
Joachim Plate	BvF											
Ruben Dièz	ALB											
Claudio Zanela	MA.S.TER											
9	<p>Next General Assembly</p> <p>Next General Assembly will be held in Stockholm. Uponor will give a hand for organisation.</p> <p>The dates will be: Sunday/Monday, June 27/28th 2010</p>	W. Hilfiker/P.Laali										

10	Miscellaneous W. Hilfiker asks that the Technical Workgroup will treat the problems of: - Water quality in heating systems with underfloor heating. - Inner coating of synthetic tubes in existing installations. Mr. Klaus-Paul Koch wishes that eu-ray will invite the two Convenors of CEN TC 228 WG 5 and CEN TC 130 WG 9 Prof. G. Zöllner and Prof. B. Olesen. How to solve the conflict between EN 1264 and EN 15377. Two standards for the same purpose is not working and occurs costs for industry (software, technical documents) W. Hilfiker explains that the Board has decided to write a letter to the CEN BT for solving the problems. K-P Koch means we should first ask the Convenors for solution. W. Hilfiker is charged to find a date with the two Convenors for the meeting in Amsterdam, September 21 st or 22 nd .	Rex Ingram W. Hilfiker by September 21 st .
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The Chairman closed the meeting at 3:30 p.m.

Minutes Secretary

Walter Hilfiker

Zurich, September 15th 2009